

# Performance

## Microsoft Dynamics CRM 2011 Data Load Performance and Scalability Case Study

White Paper

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# Table of Contents

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- Overview .....4
- Benchmark Environment .....6
  - Software .....6
  - Hardware Environment.....6
  - Database Configuration .....7
  - Microsoft Dynamics CRM Configuration .....8
  - Entity Definition .....9
  - Overview of Data Load Volume.....9
  - Tuning and Optimizations .....10
- Data Load Methodology .....10
  - Flat File Processing .....10
  - Uploading of Data into Dynamics CRM from Flat Files .....11
  - Uploading Data in Parallel.....11
- Benchmark Results .....12
- Conclusion .....13

## Overview

Microsoft Dynamics CRM 2011 is designed to help enterprise organizations attain a 360-degree view of customers, achieve reliable user adoption, adapt quickly to business change, and accelerate project delivery and returns – all on a platform that provides enterprise levels of scalability and performance. This white paper provides details of bulk data load benchmark testing performed on behalf of a large financial services company.

The company's existing CRM solution stored customer data (including various related custody account information) in their host system, in which users during daily operations were frequently creating and updating customer records. To better accommodate business needs, the company wanted to set up a solution that would provide for management of their master customer data as well as data integration with their host system.

One of the first steps in the move to a new business solution involved migrating and synchronizing legacy customer data with the new system. To this end, the customer contacted Microsoft Services with a request to conduct benchmark testing of an on-premises deployment of Microsoft Dynamics CRM 2011. The testing was designed to ensure that the system could accommodate the need to create or update 10 million custody account records as part of a single batch job that would complete in a period of no longer than four hours.

To that end, the primary goals of the testing were to:

- Verify that bulk data load for both the initial data migration and for batch processing on fixed schedules could be achieved in a reasonable time.
- Estimate the time required to migrate 91.8 million customer records and their related custody entities to Microsoft Dynamics CRM 2011.
- Identify the hardware capacity required to meet the customer's data load throughput targets.

## Results Summary

By using a parallel load process, a scaled out middle tier, and a highly-scalable database server, a high level of data load throughput was achieved, as is shown in the following table:

| Insert Performance | Detail            |
|--------------------|-------------------|
| Total Rows Loaded  | 10 Million        |
| Total Time         | 2 hours 9 minutes |
| Inserts per second | 1,288             |

Details of the hardware configuration against which testing was performed are shown in the following table:

| Hardware                 | Detail                       |
|--------------------------|------------------------------|
| Virtual Web Server       | 8                            |
| Virtual Web Server Cores | 32 (4 per server)            |
| Database Server          | 32 cores, 256 GB RAM         |
| Database Storage         | SAN, across 21 disk spindles |

**Note:** There are several ways to migrate data to Dynamics CRM, and the approach selected, combined with the tools used, available hardware, and configuration of software affect data load performance. This whitepaper provides an example of a data load scenario for a financial services customer to describe one approach and the results achieved.

**Important:** The results presented in this document reflect the scalability and performance of a specific on-premises implementation of Microsoft Dynamics CRM 2011 running in a particular test environment. Results will vary from implementation to implementation based on a variety of factors; no two enterprise implementations of Microsoft Dynamics CRM are the same.

# Benchmark Environment

## Software

The following software was used for the purpose of the benchmark effort:

- Microsoft Dynamics CRM 2011
- Microsoft Windows Server 2008 R2 Enterprise Edition
- Microsoft SQL Server 2008 R2 Enterprise Edition

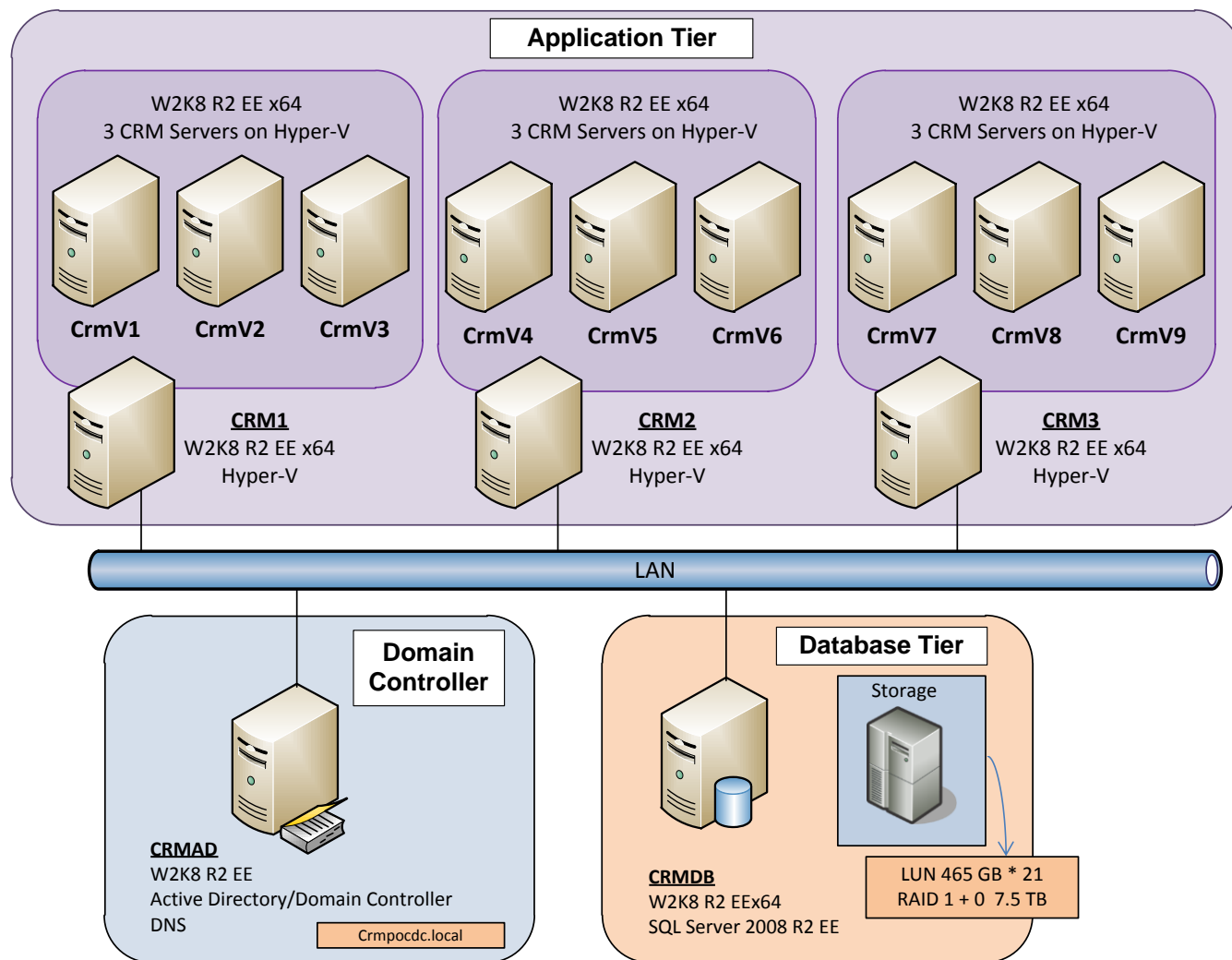
In addition, the data load application was developed by using Visual Studio 2010 Ultimate.

## Hardware Environment

The application tier was deployed in a Web farm with nine application servers spread across three Hyper-V Servers. The database tier was deployed on a single server with an 8-socket, 32-core CPU and 256 GB of memory.

The hardware environment used for benchmark testing is shown in the following graphic:

Figure 1: Hardware environment



Details of the servers used in this environment are provided in the following table.

*Table 1: Server configuration*

| Server       | OS            | Role                  | Model   | Model                 |
|--------------|---------------|-----------------------|---|-----------------------|
| <b>CRMAD</b> | W2K8R2 EE x64 | DC                    | HP Proliant DL380G6<br>Xeon X5560 2.80GHz 2QC | 16Core 36GB RAM       |
| <b>CRMDB</b> | W2K8R2 EE x64 | SQL Server 2008 R2 EE | HP Proliant DK785 G5<br>Opteron 8356 2.3G 8QC | 32Core 256GB RAM      |
| <b>CRM1</b>  | W2K8R2 EE x64 | Hyper-V + SCVMM       | HP Proliant DL380G6<br>Xeon X5560 2.80GHz 2QC | Host: 16Core 32GB RAM |
| <b>CrmV1</b> | Same as above | CRM Server 1          | Virtual                                       | Guest: 4Core 4GB RAM  |
| <b>CrmV2</b> | Same as above | CRM Server 2          | Virtual                                       | Guest: 4Core 4GB RAM  |
| <b>CrmV3</b> | Same as above | CRM Server 3          | Virtual                                       | Guest: 4Core 4GB RAM  |
| <b>CRM2</b>  | W2K8R2 EE x64 | Hyper-V               | HP Proliant DL380G6<br>Xeon X5560 2.80GHz 2QC | Host: 16Core 32GB RAM |
| <b>CrmV4</b> | Same as above | CRM Server 4          | Virtual                                       | Guest: 4Core 4GB RAM  |
| <b>CrmV5</b> | Same as above | CRM Server 5          | Virtual                                       | Guest: 4Core 4GB RAM  |
| <b>CrmV6</b> | Same as above | CRM Server 6          | Virtual                                       | Guest: 4Core 4GB RAM  |
| <b>CRM3</b>  | W2K8R2 EE x64 | Hyper-V               | HP Proliant DL380G6<br>Xeon X5560 2.80GHz 2QC | Host: 16Core 32GB RAM |
| <b>CrmV7</b> | Same as above | CRM Server 7          | Virtual                                       | Guest: 4Core 4GB RAM  |
| <b>CrmV8</b> | Same as above | CRM Server 8          | Virtual                                       | Guest: 4Core 4GB RAM  |
| <b>CrmV9</b> | Same as above | CRM Server 9          | Virtual                                       | Guest: 4Core 4GB RAM  |

## Database Configuration

Data on the SQL Server was stored in *file groups*, which are primarily designed to group together the files that store a database object. Distributing a database object over multiple files can improve performance, especially if the files are stored on different disk drives.

To optimize performance during this benchmark effort, the CRM database was divided into six (6) database files stored on two different logical disks. The CRM database was also configured with a fixed size at 3 terabytes to ensure that an automatic expand operation did not occur during the data load process.

Database file locations are shown in the following table.

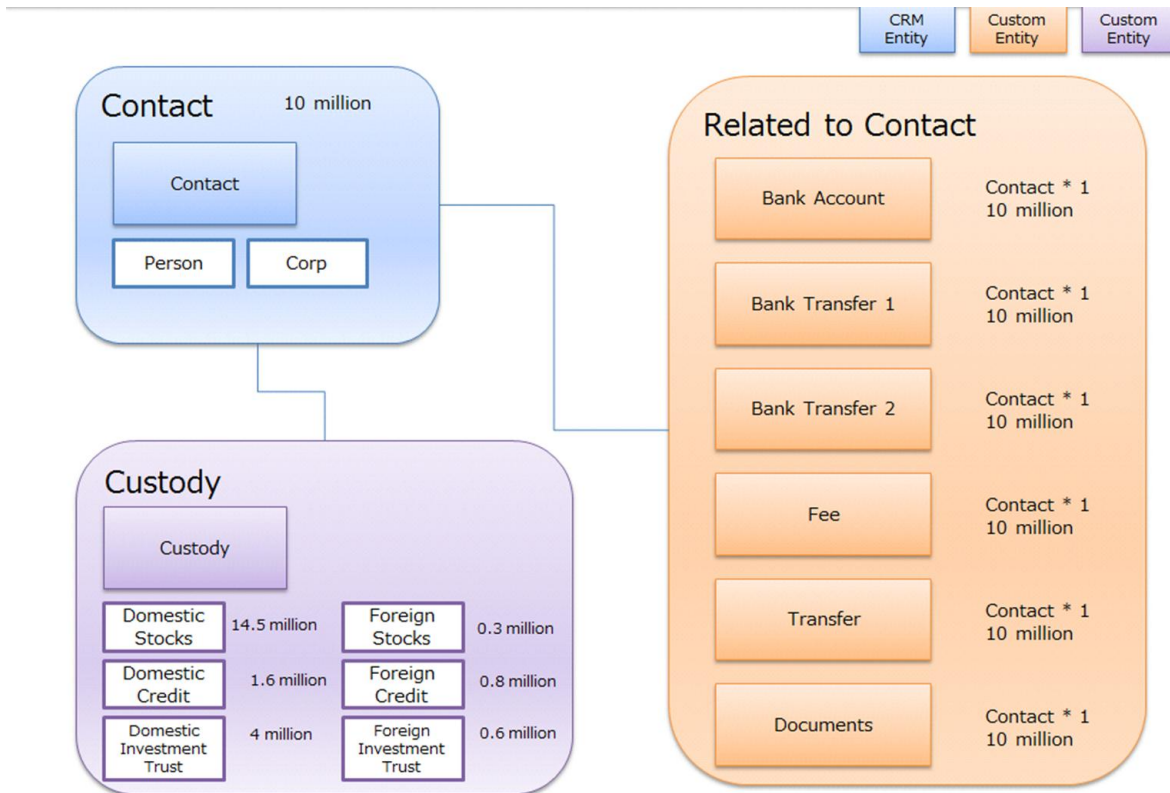
*Table 2: Database file locations*

| Number | HDD     | RAID    | Drive | Capacity | Description   | DB Size  |
|--------|---------|---------|-------|----------|---|----------|
| 1      | Local   | RAID 10 | D:    | 173 GB   | SQL Server Install Drive master, model, msdb DB File          |          |
| 2      | Storage | RAID 10 | J:    | 2 TB     | Database data file default location<br>CRM DB Files 500GB * 3 | 1.5 TB   |
| 3      | Storage | RAID 10 | K:    | 1.57 TB  | CRM DB Files 500GB * 3  | 1.5 TB   |
| 4      | Storage | RAID 10 | L:    | 2 TB     | Database Log file default location<br>CRM Log Files           | Max 1 TB |
| 5      | Storage | RAID 10 | M:    | 2 TB     | Tempdb 10GB * 32 (matches the number of CPU cores)            | 320 GB   |

## Microsoft Dynamics CRM Configuration

Each server was deployed with all CRM server roles installed with default settings. In addition, to accommodate customer requirements, Dynamics CRM was customized with the addition of seven new entities, all of which were related to the standard Contact entity. The relationship of these entities to each other is shown in the following graphic:

Figure 2: Entity relationships



The white boxes shown within Contact and Custody entities above indicate different types of records within an entity, which require separate data mappings and therefore also several data loads per entity. For example, a data load to Domestic Stocks would require different field mappings or different source files than for Foreign Stocks, and they must be imported separately into Custody entity.

**Note:** No complex customizations, plug-ins, or workflows were implemented for this benchmark.



## Entity Definition

The following table lists the entities that were used in the benchmark and the number of fields per attribute type for each entity.

Table 3: Entity definitions

| Entity          | Description   | # of records (million) | # of Attributes | # of each attribute type |           |       |      |          |             |        |
|-----------------|---|------------------------|-----------------|--------------------------|-----------|-------|------|----------|-------------|--------|
|                 |   |                        |                 | Text                     | Optionset | money | Int. | Datetime | Two options | Lookup |
| Contact         | Customer (2 types: Consumer, Corporate)                 | 10                     | 222             | 59                       | 27        | 1     | 5    | 37       | 93          | 0      |
| Custody         | Customer's custody account by product (6 product lines) | 21.8                   | 100             | 39                       | 15        | 0     | 21   | 11       | 13          | 1      |
| Bank Account    | Customer's main bank account                            | 10                     | 13              | 5                        | 5         | 0     | 0    | 2        | 0           | 1      |
| Bank Transfer 1 | Customer's bank transfer account 1                      | 10                     | 21              | 10                       | 9         | 0     | 0    | 1        | 0           | 1      |
| Bank Transfer 2 | Customer's bank transfer account 2                      | 10                     | 12              | 4                        | 7         | 0     | 0    | 0        | 0           | 1      |
| Fee             | Fee types based on product, rank, and contact channel   | 10                     | 18              | 4                        | 7         | 5     | 0    | 1        | 0           | 1      |
| Transfer        | Account transfer type                                   | 10                     | 7               | 3                        | 2         | 0     | 0    | 0        | 1           | 1      |
| Document        | Holds document types per product                        | 10                     | 10              | 3                        | 3         | 0     | 0    | 2        | 1           | 1      |

## Overview of Data Load Volume

Based on customer requirements, a minimum of 10 million records per entity were loaded into Dynamics CRM in this benchmark. Total size of the source data was 31 GB. Entities involved were Contact (standard CRM entity) and seven custom entities as shown in the table below.

Table 4: Source files sizes

| No | Entity Name                | Type of record within entity  | Columns | Max Length | Data Counts | Data Size |
|----|----------------------------|-------------------------------|---------|------------|-------------|-----------|
| 1  | Contact                    | Contact Information           | 172     | 1,184      | 10 million  | 11.8 GB   |
| 2  | Bank Account               | Contact Bank Account          | 12      | 99         | 10 million  | 1 GB      |
| 3  | Bank Transfer 1            | Contact 1 Bank Transfer       | 20      | 225        | 10 million  | 2.3 GB    |
| 4  | Bank Transfer 2            | Contact 2 Bank Transfer       | 11      | 54         | 10 million  | 0.5 GB    |
| 5  | Fee                        |                               | 17      | 112        | 10 million  | 1.1 GB    |
| 6  | Transfer                   |                               | 6       | 28         | 10 million  | 0.3 GB    |
| 7  | Documents received history | History of documents received | 9       | 56         | 10 million  | 0.6 GB    |

| No | Entity Name | Type of record within entity | Columns | Max Length | Data Counts  | Data Size |
|----|-------------|------------------------------|---------|------------|--------------|-----------|
| 8  | Custody     | Domestic Stocks              | 99      | 637        | 14.5 million | 9.2 GB    |
|    |             | Domestic Credit              |         |            | 1.6 million  | 1 GB      |
|    |             | Domestic Investment Trust    |         |            | 4 million    | 2.6 GB    |
|    |             | Foreign Stocks               |         |            | 0.3 million  | 0.2 GB    |
|    |             | Foreign Credit               |         |            | 0.8 million  | 0.5 GB    |
|    |             | Foreign Investment Trust     |         |            | 0.6 million  | 0.4 GB    |

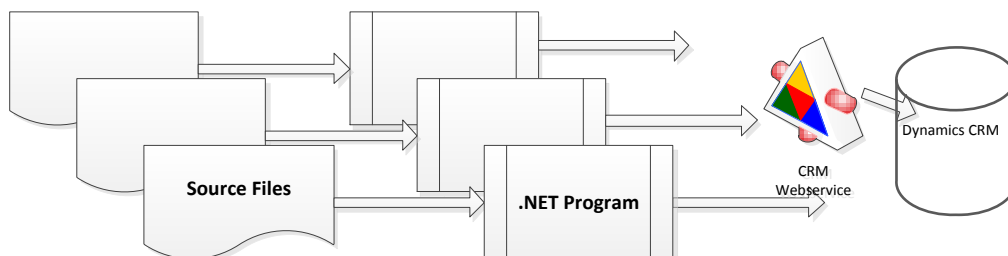
## ***Tuning and Optimizations***

Microsoft SQL Profiler was used to identify queries that were executed frequently during data loads, and this information was then analyzed by SQL Tuning Advisor. Custom indexes were implemented based on the Tuning Advisor results. There were no changes to the out-of-box indexes created by Dynamics CRM.

## **Data Load Methodology**

The method selected and used to perform the data load process is fully supported as it leverages Dynamics CRM Web Services. A custom .Net application was written to split the source data into smaller chunks, and then multiple processes were run to load the data into Dynamics CRM. The .Net program was deployed on each of the nine Dynamics CRM Application server so that the data load could be run on an entity by entity basis. ETL tools such as SQL Server Integration Services could be used to implement a similar approach.

*Figure 3: Parallel Data load process per entity*



Details of the data load process are presented in the following sections.

## ***Flat File Processing***

First the data was divided into n flat files ( $n = \text{total number of records} / (\text{number of processes/server} * \text{number of CRM Application servers})$ ).

These are the steps for flat file (CSV) generation:

- Flat File Parsing
  - Generate first row in the source file to contain column headings
  - Enclose embedded double quotes in fields
  - Data load application parses column by column. Missing delimiters in flat files causes multiple columns to be read as a single column

- Preparing Data Files for Import
  - Put records for each entity in separate files
  - Add GUIDs to records that are related to one another to avoid GUID retrieval during the data load
  - Make sure that the first line of the data file contains column headings of the corresponding entity whose data is contained in the file
  - Make sure data exists for all business-required fields
  - Make sure that the first column heading is not the name of a record type

## ***Uploading of Data into Dynamics CRM from Flat Files***

The following steps were performed in preparation for uploading data into Microsoft Dynamics CRM from flat files:

- All columns were correctly mapped (in the flat file header) with respective Dynamics CRM attributes
- All picklist values were properly mapped
- Users who would be record owners were created in Dynamics CRM
- Business Units were created in Dynamics CRM to accommodate incoming records
- All picklists and picklist values were created first, followed by the transaction data.

## ***Uploading Data in Parallel***

The custom application was executed with ten (10) processes on each server. The application itself was single-threaded, but ten instances of the application were running simultaneously on each of the CRM servers. The source files were loaded into separate data load processes and then run in parallel to ensure faster processing. This process occurred on a per entity basis, so that when the data for one entity was successfully loaded - the process for the next entity was manually started. In reality this should be automated by Job Scheduler.

For this environment, ten processes per server were identified as the ideal number of processes for best performance. Having greater than ten processes was tested but resulted in a CPU performance bottleneck on the CRM servers.

**Note:** For production data loads, it is recommended to load data into a staging database prior to data loading into Dynamics CRM. By using a staging database, you can convert the data into Dynamics CRM format and ensure data validity (such as checking for valid Parent/Child relationships and updating necessary keys as well as ensuring validity of data and checking of data lengths) for to help ensure a smooth data load process.

## Benchmark Results

Data was loaded into the custody entity for these performance benchmark results. The data load job contained 100 fields of various data types as shown in table 3.

**Note:** Except for system configuration entities and entities storing data common to all of the Business Units in the system, all of the entities used in the test were user-owned to indicate that the data was owned by Business users working with the system every day and not by system users.

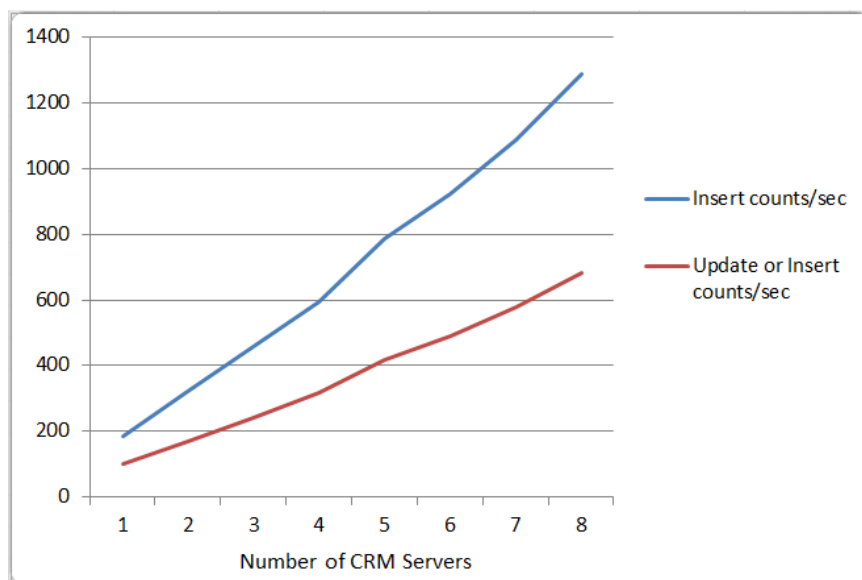
The table below shows measurement results record counts and processing time during data loading. Ten million records were inserted in the first measurement, and 7 million records were inserted with 3 million updates for the next measurement.

*Table 5: Record counts/sec*

| Number of CRM Servers              | 1                | 2                | 3                | 4               | 5               | 6               | 7               | 8              |
|------------------------------------|------------------|------------------|------------------|-----------------|-----------------|-----------------|-----------------|----------------|
| <b>Total Insert time</b>           | 14 hrs<br>50 min | 8 hrs<br>38 min  | 6 hrs<br>5 min   | 4 hrs<br>40 min | 3 hrs<br>32 min | 3 hrs<br>1 min  | 2 hrs<br>33 min | 2 hrs<br>9 min |
| <b>Insert counts/sec</b>           | 187              | 322              | 457              | 596             | 785             | 923             | 1,088           | 1,288          |
| <b>Total Update/Insert time</b>    | 27 hrs<br>54 min | 16 hrs<br>16 min | 11 hrs<br>28 min | 8 hrs<br>47 min | 6 hrs<br>39 min | 5 hrs<br>39 min | 4 hrs<br>48 min | 4 hrs<br>4 min |
| <b>Update or Insert counts/sec</b> | 100              | 171              | 242              | 316             | 418             | 491             | 578             | 683            |

The graphic below shows the data in the table above plotted in chart format:

*Figure 4: Record counts/sec*



## Conclusion

The results of this benchmark illustrate how a Microsoft Dynamics CRM 2011 implementation can scale to support performance on large data loads. By scaling out and adding more CRM application servers and scaling up the database server (with processors, memory and IO capacity), data processing capacity can improve linearly.

Customers may be able to achieve even higher levels of performance and scalability via customization and a finer level of optimization.

SQL Server is the crucial component for Dynamics CRM, proper sizing and performance tuning of the SQL Server/database is very critical for performance. This is not limited to data loads, but also for daily operations and use.